



Air Force Installation Contracting Center



763d Specialized Contracting Squadron



Ms. Myaleca R. Malone
Small Business Professional
Dec 2019

Warfighter Acquisition... Innovation, Excellence, Victory

Agenda



-
- Doing Business with AFICCC - 763 SCONS
 - NAICS Spend
 - Acquisition Process
 - What to Expect in FY 2020
 - Acquisition Philosophies
 - Innovation
 - Acquisition Forecast

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Doing Business with AFICC - 763 SCONS

- **763 SCONS Contract Execution Support:**
 - **Complex Services**
 - **AMC-Wide / Multi-Base Mgmt**
 - **Enterprise Sourcing**
- **Acquisition Methods:**
 - **2nd Generation IT (2GIT)**
 - **OASIS**
 - **Other existing BIC contract vehicles**
 - **Beta.SAM**
- **Doing Business with AFICC:**
<http://www.wpafb.af.mil/aficc>
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AFICC-OL AMC
Director of Contracting
Col Jonathan Wright

AFICC-OL AMC
Deputy Director, Command Competition
Advocate & Ombudsman
Ms Susan Madison

763 SCONS Director & Activity
Competition Advocate
Mr Greg English

763 SCONS Director of Business
Operations (DBO)
Maj James Thompson (Acting)

763 SCONS Director of Program
Management
Mr Paul Curtis



763 SCONS FY19 NAICS Spend

54 – Professional, Scientific & Technical Services	\$127.0M
51 – Information	\$11.5M
61 – Educational Services	\$ 9.3M
33 – Manufacturing (Metals, Computer, Electronics)	\$7.2M
48 – Transportation	\$6.1M
81 – Other Services (Except Public Admin)	\$5.0M
56 – Administrative and Support	\$4.8M

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What to Expect

1. Enterprise Sourcing

- Reduce Costs & Improve Mission Effectiveness
- 763 SCONS to Enterprise Sourcing Squadron (763 ESS) Transition (IOC Jan 20)
- Program Management
- Cat 7 Center of Excellence

2. Efficiency

- Reduce procurement administrative lead time (PALT)
- Utilizing Best In Class (BIC) Vehicles
- Operation Clean Sweep – **Increase delegations / decrease clearance (16.5 procedures)**

3. Reduce bridge contracts

- Begin acquisition process sooner

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What to Expect

4. Agility, Innovation, and Results as a Cohesive Team

- Deliver performance at speed of Relevance
 - Maximize FAR 16.5 procedures
- Commercial Solutions Opening (CSO)
- Other Transaction Authority (OTA)
- GPC Expanded Use Program
- Oral Presentations

5. Restoring Readiness

- Increasing maintenance manpower and improving the supply chain and crucial factors in improving vision
- Soldier Lethality

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Acquisition Philosophies

- **Enterprise Sourcing and Category Management**
 - Find efficiencies in large goods and services contracts
 - Innovation and affordability
 - NOTE: Teaming and Small Business important
- **Maximize mission performance at reduced cost**
 - Encourage competition & properly incentivize performance
 - Encourage small business participation
 - Business Intelligence – Strategic decisions made on tactical buys
- **Typical Services Contract Set-up**
 - Performance Based (PWS)
 - FFP
 - Performance/Ordering Period: Base + Four Option Periods

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763 SCONS ACQUISITION FORECAST

<https://www.afimsc.af.mil/About-Us/Fact-Sheets/Display/Article/559008/afica-contracting-business-opportunities/>

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SG PORTFOLIO

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Medical Readiness Logistics Support (5 year)

Requirements Description

Provide AMC/SGXM with functional and technical support for the Manpower Equipment Force Packaging (MEFPAK) Program and Expeditionary/Contingency Medical Equipment (ECME) management operations.

Place of Performance: Scott AFB

Current Contract Information

- Contract Value: \$12,281,180.34
- Current Contractor: CACI-ISS, Inc.
- Performance Period: 01 Jan 16 – 29 Feb 20
- Acquisition Strategy: Tradeoff

Future Acquisition Information

- Anticipated Award Date:
1 Jun 21
- Anticipated Performance Period:
1 Jul 21 – 31 Aug 26
- Projected NAICS: 541614 – OASIS Pool 1
- Projected Range: \$10M - \$49.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POCs: Ms. Jena Bowman
618-256-9992; jena.bowman@us.af.mil
Ms. Tia Ragsdale
618-256-9951; tia.ragsdale@us.af.mil



Medical IT Network & Desktop Support Services (DSS)

Requirements Description

Provide on-site Medical IT Network and Desktop Support Services for HQ AMC/SG and the 375th Medical Group (375 MDG) at SAFB, IL, and support worldwide aeromedical evacuation support locations.

Place of Performance: Scott AFB

Current Contract Information

- Contract Value: \$ 4,759,996.38
- Current Contractor: Smartronix Inc.
- Performance Period: 16 Sep 16 – 31 Aug 20
- Acquisition Strategy: LPTA

Future Acquisition Information

- Anticipated Follow-on Award Date:
01 July 20
- Anticipated Performance Period:
01 Aug 20 – 30 Jun 25
- Projected NAICS: 541512 - TBD
- Projected Range: \$5M - \$9.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Mr. Russ Lowery
618-229-9850; russell.lowery.1@us.af.mil



618 AOC PORTFOLIO

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618 Network Boundary

Requirements Description

Furnish, install, configure and remotely operate the 618 AOC Cybersecurity Boundary System in 3 phases; System Deployment, System Employment and System Operations.

Place of Performance: Scott AFB

Current Contract Information

- Contract Value: NA
- Current Contractor: NA
- Performance Period: NA
- Acquisition Strategy: NA

Future Acquisition Information

- Anticipated Award Date: TBD
- Anticipated Performance Period: TBD
- Projected NAICS: 541311 – NC2 NetOps
- Projected Range: \$10M - \$49.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Mr. Russ Lowery
618-256-9850; russell.lowery.1@us.af.mil



A3 PORTFOLIO

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C-21 Pilot Training

Requirements Description

Provide USAF C-21A Pilot Training

***Note:** a modified Learjet 35 full flight simulator is required to meet this requirement. The initial task order will be issued to meet this need. Upon completion of the initial task order, the issuance of C-21A Pilot Training requirement task orders will commence for the duration of the ordering period.

Place of Performance: Contractor's CFR Part 142 FAA approved Training Facility

Current Contract Information

- Contract Value: \$6,999,654.00
- Current Contractor: SIMCOM
- Performance Period: 30 Jun 19 – 29 Jun 23
- Acquisition Strategy: FAR Part 13 Simplified Acquisition Procedures via FBO, full and open.

Future Acquisition Information

- Anticipated Award Date:
23 Sep 20
- Anticipated Performance Period:
10-year ordering period
- Projected NAICS: 611512 – Beta.SAM
- Projected Range: \$10M - \$49.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Brooke Lorig
618-229-0805; brooke.lorig.1@us.af.mil



C-40 Flight Simulator Training

Requirements Description

Provide pilot classroom and simulator training for C40 that supports DoD operational and executive airlift requirements.

Place of Performance: Contractor's Facility in a FAA approved training center

Current Contract Information

- Contract Value: \$12,226,470.93
- Current Contractor: Flight Training Int'l, Inc.
- Performance Period: 01 Oct 15 – 30 Sep 20
- Acquisition Strategy: LPTA

Future Acquisition Information

- Anticipated Follow-on Award Date:
30 Sep 20
- Anticipated Performance Period:
01 Oct 20 – 30 Sep 25
- Projected NAICS: 611512 – Beta.SAM
- Projected Range: \$10M - \$49.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Brooke Lorig
618-256-0805; brooke.lorig.1@us.af.mil



Commercial Operations Future Operating Environment (COFOE)

Requirements Description

Provide AMC and the AMC Commander with expert-level advisory services. Shall supply industry leading expertise from the commercial aviation community, DoD and AMC as well as support from across the SITE areas.

Place of Performance: Scott AFB

Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Performance Period: N/A
- Acquisition Strategy: N/A

Future Acquisition Information

- Anticipated Award Date:
1 Oct 20
- Anticipated Performance Period: TBD
- Projected NAICS: 541614 – OASIS Pool 1
- Projected Range: \$5M - \$9.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Angela Port,
618-256-9990; angela.port@us.af.mil



A4 PORTFOLIO



Logistics Integration & Weapon Systems Logistics Network (LOGNET) Support

Requirements Description

Tech support of Logistics eTools, the G081 PMO, A4 staff, conference rooms, programming, training & PM support.

Identify, research, plan, facilitate, analyze, develop, validate, test, manage and recommend business processes in support of AMC global logistics efforts and coordinate solutions with Air Force Logistics, Installations and Mission Support, Air Force Materiel Command, USTRANSCOM, Component Commanders, and AMC system engineers and programmers.

Place of Performance: Scott AFB

Current Contract Information

- Contract Value: Ceiling of \$88M
- Current Contractor: CSRA, Inc. (now GDIT)
- Performance Period: 21 Sep 16 – 20 Sep 21 + 6-month EOS
- Acquisition Strategy: Trade-Off

Future Acquisition Information

- Anticipated Award Date:
20 Aug 21
- Anticipated Performance Period:
21 Aug 21 – 20 Aug 26 + 6 month EOS
- Projected NAICS: 541514 - TBD
- Projected Range: \$50M - \$99.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Victoria Seelhofer
618-256-9964; victoria.seelhofer@us.af.mil



A6 PORTFOLIO



Objective Wing Command Post (OWCP) Tech Refresh

Requirements Description

Air Mobility Command (AMC) has a requirement for Unified Communications (UC) Command Post (CP) Console Systems at Air Mobility Control Centers (AMCC) and CPs at the locations listed below.

Place of Performance: CONUS and OCUNUS Locations

Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Performance Period: N/A
- Acquisition Strategy: N/A

Future Acquisition Information

- Anticipated Award Date: TBD
- Anticipated Performance Period: TBD
- Projected NAICS: 334210
- Projected Range: \$5M - \$9.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Keely Webb
618-256-9955; keely.webb@us.af.mil



A2G2 EACN Support Services

Requirements Description

Provides Command, Control, Communications (C3) service access to US senior leaders while transiting in-flight via two Air To Global Information Grid (GIG) Gateways (A2G2s) supported by a Systems Integration Laboratory (SIL). The purpose of the requirement is to provide communication support that includes clear and secure voice, access to the Secure Internet Protocol Routed Network (SIPRNet), Non-secure Internet Protocol Routed Network (NIPRNet), video capability, special long-haul circuits and networks.

Place of Performance: Scott AFB, Joint Base Lewis McChord, and Joint Base Andrews

Current Contract Information

- Contract Value: \$14,945,862.90
- Current Contractor: Sumaria Systems, Inc.
- Performance Period: 01 May 17 – 28 Feb 22
- Acquisition Strategy: LPTA

Future Acquisition Information

- Anticipated Award Date: TBD
- Anticipated Performance Period: TBD
- Projected NAICS: TBD
- Projected Range: \$10M - \$49.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POCs: Ms. Stephanie Gibbs
618-229-0161; stephanie.gibbs.4@us.af.mil



Enterprise Sourcing Flight



Flying Squadron Functional Support (FSFS)

Requirements Description

Provide contractor support for aircrew Scheduling, Training, Standardization & Evaluations, Administration, & Electronic Flight Bag (EFB) support

Place of Performance: CONUS Locations

Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Performance Period: N/A
- Acquisition Strategy: N/A

Future Acquisition Information

- Anticipated Award Date:
13 May 20
- Anticipated Performance Period:
1 May 20 – 31 Oct 25
- Projected NAICS: 541990 OASIS Pool 1
- Projected Range: \$50M - \$99.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Kila Lindstrom
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Transient Alert Recompete

Requirements Description

Performs TA Services to support aircrafts, which are not assigned to a base.

Place of Performance: 44 mandatory AFB's and 11 optional bases.

Current Contract Information

- Contract Value: \$145M
- Current Contractor: Various
- Performance Period: 1 Dec 16 to 30 May 23
- Acquisition Strategy: Service Disabled Veteran Owned Small Business (SDVOSB) set-aside with an embedded 8(a) set aside; Firm Fixed Price (FFP) Multiple Award Contract (MAC) Indefinite-Quantity (IDIQ) contract; Price Performance Tradeoff (PPT) w/ Technical Acceptability at MAC/IDIQ level w/ TO competition at base level

Future Acquisition Information

- Anticipated Award Date:
1 Dec 21
- Anticipated Performance Period:
1 Dec 21 – 20 Nov 26
- Projected NAICS: TBD
- Projected Range: \$100M +

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Ms. Alexis Strieker
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Official Mail Center & Postal Service Center

Requirements Description

AF Wide receipt and delivery of all official and personal mail to include sorting, consolidating, and metered postage and coordinating dispatch with small parcel carriers

Place of Performance: CONUS AFB

Current Contract Information

- Contract Value: \$86M (5yr)
- Current Contractor: Multiple (50)
- Contract: Multiple (89)
- POP w/Options: N/A
- Acquisition Strategy: AbilityOne, 8(a), & F&O

Future Acquisition Information

- Anticipated Follow-on Award Date:
TBD
- Anticipated Performance Period:
TBD
- Projected NAICS: 491110
- Projected Range: \$50M - \$99.99M

Contact Information

- Contracting Office: 763 SCONS
- Contracting Office POC: Capt Zachary Kauth
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Questions?

Competitive Process Roadmap

