



2016 LCID PEO



**Four Seasons
Environmental, Inc.**



AFLCMC... Providing the Warfighter's Edge

FSE Four Seasons
Environmental, Inc.



Four Seasons Environmental, Inc:

- **350 Person Company on GSA Schedule**
- **Supporter of Minority Businesses**
- **Provider of Facility Management**
- **Provider of Cx and Energy Solutions**
- **30 Years of Federal O&M Experience**



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Overview of Services

- **Facilities Management**
- **Commissioning**
- **Retro-Commissioning**
- **Energy Solutions**
- **Maintenance Planning**



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Small to Large to Small

- **Challenges when large**
- **Competitive landscape of the 561210 NAICS code**
- **Strategy to remain small**
- **The Transition from G1 to G2**



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Small to Large to Small

- **FSE 561210 and Vet owned**
 - **(Never any other status)**
- **% Federal & Agencies Served**
- **The Set Aside Trend and Teaming**
- **The Inflationary Increase**